



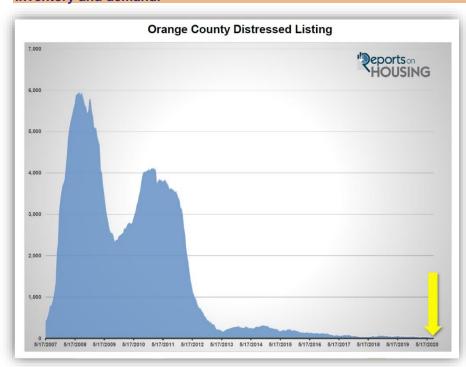
Orange County Housing Report: A Wave of Foreclosures?

August 10, 2020

Foreclosures and short sales have played an exceedingly small part in the housing market for years, yet many feel that is about to change.



The Distressed Market: Foreclosures and short sales make up less than half a percent of the listing inventory and demand.



Parents worry about their kids all the time. Often, their minds jump to the worst-case scenario. As their newly licensed teenager drives down the street solo for the first time, mom and dad are concerned that their inexperience could result in a devastating accident. Hiking as a family on one of Southern California's many hilly trails often leads to unexpected sheer cliffs just feet away. Many parents visualize the potential for one of their children to lose their footing and slip to their peril. Parenting is full of anguish. To keep their kids safe, they, unfortunately, must consider the most severe outcome that can reasonably be projected to occur in every situation. Similarly, due to the recession, everybody is jumping to the worst-case scenario for housing, the inevitable wave of foreclosures to come.

It is crucial to immediately point out the simple fact that just because the economy

is in the midst of a recession does not mean that the housing market will tank, values must go down, and many homeowners will lose their homes due to foreclosures or short sales. In fact, in the past five recessions, only two have led to declines in real estate values, the recession that began in 1991 and the Great Recession that started in 2008. Both were fueled by asset bubbles in housing that eventually popped. The recession in 1991 was powered by the savings and loan crisis. The Great Recession was driven by subprime lending and risky investments in mortgage securities. Thus, a wave of foreclosures ensued.

Today, there are only 11 foreclosures and 7 short sales to purchase in all of Orange County, that is 18 total distressed listings, the lowest level since initially tracking distressed listings began back in 2007. It represents only 0.4% of the active listing inventory and 0.4% of demand. Compare that to January 2009 when there were 5,104 distressed listings, 44% of the active listing inventory, and demand (the last 30-days of pending sales) was at 1,428 pendings, 67% of total demand.

That meant that two-thirds of all escrows were distressed. Lenders were in control of the market, either through bank owned listings, foreclosures, or short sales where the lender (or lenders) needed to approve taking less than the outstanding loan balance.

Today, the supply of homes to purchase is low, demand is high, and home values are on the rise. Multiple offers are once again the norm. Homes are flying off the market and into escrow. And, tight lending qualifications continue to be the bedrock and strength of housing.





Even with the strength, many homeowners are worried that the housing market will tank again, and a wave of foreclosures will inevitably follow. This stems from remembering the burn from the Great Recession. Everybody was either burned or knew someone who was hurt by the collapse in housing prices. The economy ground to a halt and unemployment grew to levels last seen at the beginning of the 1980's. With COVID-19, the economy stopped and unemployment spiked to levels not seen since the Great Depression. As a result, everyone is jumping to the worst-case scenario in their collective minds: housing must suffer.

The current recession is unprecedented. Recessions occur due to a weakness in one area of the economy that is preceded by an implosion of an asset bubble. However, the current COVID-19 recession was instigated by a forced stop of the economy, which allowed United States citizens the ability to hunker down and flatten the curve in the spread of the Coronavirus. It was the pandemic that caused the recession and not a single sector of the economy. This is precisely why the recovery has been distinctly different than a customary recovery. Housing has seen a "v-shaped" recovery, and so has manufacturing and retail sales.

A closer look at unemployment illustrates that it is affecting the lower wage earners. According to the Wall Street Journal, Bureau of Statistics, employment has only dropped 2% since December 2019 for those with bachelor's degrees. For 16 to 24-year old's, employment has dropped by 20.6%. Restaurants, movie theaters, amusement parks, and many retail stores have been hit hard. Younger workers have been hit the hardest. Younger, lower wage earners are not homeowners.

There are about 4 million homeowners in active forbearance, which is 7.5% of all active mortgage. Of all current forbearances which are past due on their mortgage payment, 77% have at least 20% equity in their homes, and 90% have at least 10% equity. Upon exiting forbearance, homeowners can negotiate a payment plan to pay back the missed mortgage payments or defer the payments to the back end of their loans. If they are continuing to experience a hardship and are forced to sell, most will have plenty of equity to tap into that will allow them to sell, avoiding the short sale or foreclosure route.

With about 10% of homeowners in forbearance with less than 10% equity, those owners are vulnerable to becoming a distressed sale if they experience a financial hardship. That amounts to approximately 400,000 homeowners. But not all 100% will suffer this fate. Also, with values on the rise, their equity positions will increase in time. Some will not be able to avoid becoming a foreclosure or short sale statistic, but that is a 2021 story. It will be more of ripple than a wave.

The bottom line: do not count on a wave of foreclosures or short sales due to the economic fallout of the COVID-19 recession. While there may be a bit more distressed in 2021, a slight rise, it will pale in comparison to the Great Recession. Nobody should expect any type of a deal anytime soon, especially with mortgage rates that dipped below 3%, reaching yet another record low.

Active Listings: The current active inventory decreased by 3% in the last two weeks.

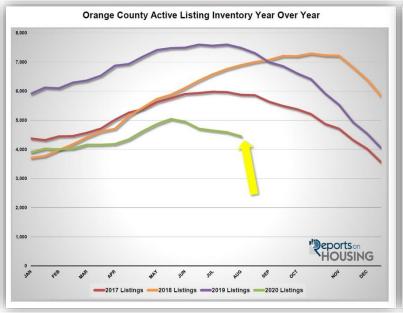
The active listing inventory shed 141 homes in the past two-weeks, down 3%, and now sits at 4,449, the lowest level for August since tracking began in 2004. The active inventory reached a peak back in May at 5,044 homes and has dropped by 12% since. Expect the active inventory to continue to slowly drop from here and pick up steam during the holidays. It appears as if 2021 is going to start at a record low level.

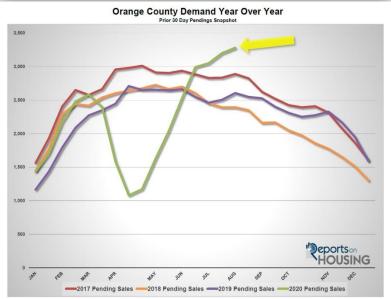
In July, there were 2% more homes placed on the market compared to last year, and it was identical to the 5-year average. COVID-19's grip on suppressing the inventory has finally vanished.

Last year at this time, there were 7,488 homes on the market, 3,039 additional homes, or 68% more. There were a lot more choices for buyers last year.









Demand: Demand increased by 3% in the past two weeks.

Demand, the number of new pending sales over the prior month, increased from 3,200 to 3,281, an additional 81 pending sales, up 3% in two weeks. This is the highest demand reading since September 2012, eight years ago. Demand customarily reaches a peak between April and May, but due to COVID-19 freezing the market in April, the incredible Spring Market activity was pushed to the Summer Market. The velocity of this current market is unprecedented for the summer months. Once the kids go back to school later this month, anticipate demand to slowly drop. It may not be as large of a drop due to record low mortgage rates and the ability for families to move more readily with online learning.

Last year, demand was at 2,606, that is 375 fewer pending sales compared to today, or 21% less.

In the past two-weeks the Expected Market Time dropped from 43 to 41 days, a Hot Seller's Market (less than 60 days), where sellers get to call the shots during the negotiating process and home values are on the rise. This is the strongest level since June 2013. Last year the Expected Market Time was at 86 days, much slower than today.

Luxury End: The luxury market continued to improve with a drop in the supply and a rise in demand.

In the past two-weeks, demand for homes above \$1.25 million increased by 9 pending sales, up 2%, and now totals 575. Luxury demand remains elevated at unprecedented levels. Demand is not growing as much and should reach a peak very soon, but it appears that it will remain at a strong level. The luxury home inventory shed 59 homes, a 3% drop, and now totals 1,711. With a small rise in demand coupled with a slight drop in the supply, the overall Expected Market Time for homes priced above \$1.25 million decreased from 94 to 89 days in the past couple of weeks. The luxury market remains healthy and strong.

Year over year, luxury demand is up by 244 pending sales, or 74%, and the active luxury listing inventory is down by 796 homes, or 32%. The Expected Market Time last year was at 227 days, drastically slower than today.

For homes priced between \$1.25 million and \$1.5 million, in the past two-weeks, the Expected Market Time decreased from 53 to 49 days. For homes priced between \$1.5 million and \$2 million, the Expected Market Time decreased from 81 to 68 days. For homes priced between \$2 million and \$4 million, the Expected Market Time increased from 109 to 115





days. For homes priced above \$4 million, the Expected Market Time decreased from 274 to 262 days. At 262 days, a seller would be looking at placing their home into escrow around **April 2021**.

	Expected	Share of Housing	Share of	
	Market Time	Inventory	Current Demand	Last Year
O.C. \$0-\$750k	29 Days	34%	48%	58 Days
O.C. \$750k-\$1m	29 Days	18%	25%	70 Days
O.C. \$1m-\$1.25m	42 Days	10%	10%	109 Days
O.C. \$1.25m-\$1.5m	49 Days	8%	6%	130 Days
O.C. \$1.5m-\$2m	68 Days	8%	6%	244 Days
O.C. \$2m-\$4m	115 Days	14%	5%	280 Days
O.C. \$4m+	262 Days	8%	1%	404 Days
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Orange County Housing Summary

- The active listing inventory decreased by 141 homes in the past two-weeks, down 3%, and now totals 4,449, its lowest level for August since tracking began in 2004. In July, there were 2% more homes placed on the market compared to last year and identical to the 5-year average; thus, COVID-19's grip on suppressing the inventory has vanished. Last year, there were 7,488 homes on the market, 3,039 additional homes, or 68% more.
- Demand, the number of pending sales over the prior month, increased by 81 pending sales in the past two-weeks, up 3%, and now totals 3,281, its highest level since September 2012. COVID-19 currently has no effect on demand. Last year, there were 2,606 pending sales, 21% fewer than today.
- The Expected Market Time for all of Orange County decreased from 43 days to 41, a Hot Seller's Market (less than 60 days). It was at 89 days last year, **much slower than today**.
- For homes priced below \$750,000, the market is a hot Seller's Market (less than 60 days) with an expected market time of 29 days. This range represents 34% of the active inventory and 48% of demand.
- For homes priced between \$750,000 and \$1 million, the expected market time is 29 days, a hot Seller's Market. This range represents 18% of the active inventory and 25% of demand.
- For homes priced between \$1 million to \$1.25 million, the expected market time is 42 days, a hot Seller's Market.
- For luxury homes priced between \$1.25 million and \$1.5 million, in the past two weeks, the Expected Market Time decreased from 53 to 49 days. For homes priced between \$1.5 million and \$2 million, the Expected Market Time decreased from 81 to 68 days. For luxury homes priced between \$2 million and \$4 million, the Expected Market Time increased from 109 to 115 days. For luxury homes priced above \$4 million, the Expected Market Time decreased from 274 to 262 days.
- The luxury end, all homes above \$1.25 million, accounts for 38% of the inventory and only 17% of demand.
- Distressed homes, both short sales and foreclosures combined, made up only 0.4% of all listings and 0.4% of demand. There are only 11 foreclosures and 7 short sales available to purchase today in all of Orange County, 18 total distressed homes on the active market, down 7 from two-weeks ago. Last year there were 48 total distressed homes on the market, slightly more than today.
- There were 2,169 closed residential resales in June, 20% fewer than June 2019's 2,715 closed sales. The sold data is beginning to reflect the recent surge in demand. June marked a 56% increase compared to May 2020. The sales to list price ratio was 97.6% for all of Orange County. Foreclosures accounted for just 0.4% of all closed sales, and short sales accounted for 0.2%. That means that 99.4% of all sales were good ol' fashioned sellers with equity.





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Laguna Woods 223 65 103 88 90 142 92 Lake Forest 70 75 28 22 36 52 72 Los Alamitos 7 13 16 18 25 35 23 Mission Viejo 106 141 23 28 30 63 83 Newport Beach 310 112 83 95 100 224 225 Newport Coast 84 27 93 136 138 240 184 North Tustin 47 27 52 61 64 82 129 Orange 116 144 24 28 30 65 71 Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 <td></td> <td>37 115</td> <td>36</td> <td>34</td> <td>41</td> <td>107</td> <td>96</td> <td>\$1.8m</td>		37 115	36	34	41	107	96	\$1.8m
Lake Forest 70 75 28 22 36 52 72 Los Alamitos 7 13 16 18 25 35 23 Mission Viejo 106 141 23 28 30 63 83 Newport Beach 310 112 83 95 100 224 225 Newport Coast 84 27 93 136 138 240 184 North Tustin 47 27 52 61 64 82 129 Orange 116 144 24 28 30 65 71 Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27<			103	88	90		92	\$337k
Mission Viejo 106 141 23 28 30 63 83 Newport Beach 310 112 83 95 100 224 225 Newport Coast 84 27 93 136 138 240 184 North Tustin 47 27 52 61 64 82 129 Orange 116 144 24 28 30 65 71 Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Juan 82 50 49 48 39		0 75	28	22	36	52	72	\$777k
Newport Beach 310 112 83 95 100 224 225 Newport Coast 84 27 93 136 138 240 184 North Tustin 47 27 52 61 64 82 129 Orange 116 144 24 28 30 65 71 Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42	lamitos	7 13	16	18	25	35	23	\$840k
Newport Beach 310 112 83 95 100 224 225 Newport Coast 84 27 93 136 138 240 184 North Tustin 47 27 52 61 64 82 129 Orange 116 144 24 28 30 65 71 Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42	on Viejo 1	06 141	23	28	30	63	83	\$852k
Newport Coast 84 27 93 136 138 240 184 North Tustin 47 27 52 61 64 82 129 Orange 116 144 24 28 30 65 71 Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42	•	10 112	83	95	100	224	225	\$3.6m
North Tustin 47 27 52 61 64 82 129 Orange 116 144 24 28 30 65 71 Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57		4 27	93	136	138	240	184	\$7.7m
Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88		7 27	52	61		82		\$2.2m
Placentia 43 52 25 25 25 42 51 Portola Hills 8 12 20 16 21 43 64 Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 <td>je 1</td> <td>16 144</td> <td>24</td> <td>28</td> <td>30</td> <td>65</td> <td>71</td> <td>\$1.2m</td>	je 1	16 144	24	28	30	65	71	\$1.2m
Rancho Mission Viejo 37 47 24 33 32 96 81 Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88	ntia 4	3 52	25	25	25	42	51	\$743k
Rancho Santa Marg. 41 73 17 20 27 57 72 Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88	ia Hills	3 12	20	16	21	43	64	\$792k
Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88	no Mission Viejo	7 47	24	33	32	96	81	\$754k
Rossmoor 24 14 51 90 86 81 47 San Clemente 136 124 33 43 46 127 107 San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88	no Santa Marg. 4	1 73	17	20	27	57	72	\$653k
San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88		4 14	51	90	86	81	47	\$1.5m
San Juan 82 50 49 48 39 178 124 Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88			33	43	46			\$1.7m
Santa Ana 146 116 38 35 42 67 63 Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88								\$2.5m
Seal Beach 94 68 41 49 57 118 72 Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88								\$559k
Stanton 14 10 42 19 17 42 47 Talega 24 30 24 32 44 131 88								\$510k
Talega 24 30 24 32 44 131 88	on 1	4 10	42	19	17	42	47	\$531k
<u> </u>								\$1.1m
					32			\$934k
Villa Park 19 9 63 315 220 83 360								\$1.7m
Westminster 26 37 21 34 29 53 55								\$801k
Yorba Linda 118 103 34 35 37 88 93								\$1.6m
All of O.C. 4,449 3,281 41 43 46 86 86								\$1.8m





Attached Homes	Current Actives 8/6/2020	Demand (Last 30 Days Pendings) 8/6/2020	Market Time (In Days) 8/6/2020	Market Time 2-Weeks Ago 7/23/2020	Market Time 4-Weeks Ago 7/9/2020	Market Time 1-Year Ago 8/8/2019	Market Time 2-Years Ago 8/9/2019	Average Active List Price 8/6/2020
All of O.C.	1,696	1,201	42	45	45	79	74	\$799k
O.C. \$0-\$250k	115	64	54	59	74	83	65	\$190k
O.C. \$250k-\$500k	543	447	36	36	38	63	60	\$394k
O.C. \$500k-\$750k	509	497	31	35	34	71	69	\$627k
O.C. \$750k-\$1m	229	119	58	54	57	112	111	\$857k
O.C. \$1m+	300	74	122	152	129	266	182	\$2.0m

Curren	t Actives Vacant:	36.6%
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Detached Homes	Current Actives	Demand (Last 30 Days Pendings)	Market Time (In Days)	Market Time 2-Weeks Ago	Market Time 4-Weeks Ago	Market Time 1-Year Ago	Market Time 2-Years Ago	Average Active List Price
	8/6/2020	8/6/2020	8/6/2020	7/23/2020	7/9/2020	8/8/2019	8/9/2019	8/6/2020
All of O.C.	2,753	2,080	40	42	46	90	94	\$2.5m
O.C. \$0-\$500k	26	27	29	31	34	38	52	\$410k
O.C. \$500k-\$750k	307	530	17	19	23	46	52	\$669k
O.C. \$750k-\$1m	561	703	24	24	28	63	79	\$879k
O.C. \$1m-\$1.25m	363	290	38	42	43	98	91	\$1.1m
O.C. \$1.25m-\$1.5m	269	193	42	46	56	127	90	\$1.4m
O.C. \$1.5m-\$2m	305	141	65	74	63	242	183	\$1.8m
O.C. \$2m-\$4m	566	154	110	102	112	270	277	\$2.9m
O.C. \$4m+	356	42	254	266	248	399	505	\$8.9m

t Actives Vacant:	21.3%

All Homes	Current Actives 8/6/2020	Demand (Last 30 Days Pendings) 8/6/2020	Market Time (In Days) 8/6/2020	Market Time 2-Weeks Ago 7/23/2020	Market Time 4-Weeks Ago 7/9/2020	Market Time 1-Year Ago 8/8/2019	Market Time 2-Years Ago 8/9/2019	Average Active List Price 8/6/2020
All of O.C.	4,449	3.281	41	43	46	86	86	\$1.8m
O.C. \$0-\$500k	684	538	38	38	41	63	60	\$360k
O.C. \$500k-\$750k	816	1,027	24	26	28	56	59	\$643k
O.C. \$750k-\$1m	790	822	29	29	33	70	84	\$873k
O.C. \$1m-\$1.25m	448	319	42	48	49	109	94	\$1.1m
O.C. \$1.25m-\$1.5m	340	208	49	53	60	130	93	\$1.4m
O.C. \$1.5m-\$2m	361	159	68	81	71	244	183	\$1.8m
O.C. \$2m-\$4m	635	165	115	109	113	280	294	\$2.9m
O.C. \$4m+	375	43	262	274	249	404	523	\$8.8m

Current Actives Vacant: 27.3%

^{*}Data tabulated from CRMLS. This data may not reflect all real estate activity in the market. Not all cities are listed but are included in the O.C. totals.





Orange County Cities	Units Sold June	Average Sales Price	Average List Price	Sales to List Price	Low Price	High Price	Avg. Square Feet	Avg. \$ Per Square	Units Sold June 2019
Alies Visis	2020 46		\$648,035	Ratio 99.0%	\$340k	\$1.7m	1,451	Feet \$442	67
Aliso Viejo	95	\$641,735 \$566,656	\$568,569	99.7%	\$118k				108
Anaheim Anaheim Hills	49			98.8%	\$383k	\$810k	1,412	\$401 \$387	63
	35	\$804,881 \$749,265	\$814,395 \$746,668	100.3%	\$466k	\$1.7m \$1.3m	2,080 1,896	\$395	38
Brea Buena Park	38		\$675,805	98.8%	\$440k	\$979k	1,742	\$383	57
	23	\$668,009		94.1%	\$940k	\$15.0m			
Corona Del Mar	65		\$3,684,478	99.1%	\$441k	\$13.0m	2,604 1,752	\$1,332 \$539	13 87
Costa Mesa Coto De Caza	19	\$944,143	\$952,974	97.0%	\$699k	\$1.6m	3,500	\$340	28
	29		\$1,226,337						37
Cypress		\$751,885	\$758,278	99.2%	\$510k	\$1.2m	1,784	\$422	
Dana Point	49 7		\$2,014,171	95.3%	\$387k	\$8.1m	2,420	\$793	57
Dove Canyon		\$995,557	\$989,829	100.6%	\$700k	\$1.5m	2,763	\$359	3
Foothill Ranch	18	\$701,064	\$706,077	99.3%	\$400k	\$1.1m	1,627	\$435	13
Fountain Valley	33	\$808,573	\$815,935	99.1%	\$409k	\$1.2m	1,889	\$428	42
Fullerton	70	\$654,596	\$664,115	98.6%	\$169k	\$1.8m	1,685	\$388	127
Garden Grove	59	\$620,990	\$625,681	99.3%	\$300k	\$865k	1,458	\$426	77
Huntington Beach	146	\$999,500	\$1,034,853	96.6%	\$340k	\$4.8m	1,879	\$532	161
Irvine	189	\$978,805	\$1,006,923	97.2%	\$318k	\$4.7m	1,997	\$490	255
La Habra	43	\$594,184	\$594,572	99.9%	\$275k	\$1.3m	1,526	\$389	43
La Palma	4	\$697,500	\$696,750	100.1%	\$494k	\$808k	1,610	\$433	10
Ladera Ranch	45		\$1,061,100	98.2%	\$395k	\$2.8m	2,776	\$375	52
Laguna Beach	36		\$2,777,167	94.4%	\$555k	\$9.1m	2,475	\$1 ,059	33
Laguna Hills	36	\$962,671	\$991,568	97.1%	\$325k	\$2.4m	2,381	\$404	46
Laguna Niguel	78	\$936,681	\$954,542	98.1%	\$370k	\$4.3m	2,037	\$460	92
Laguna Woods	39	\$302,818	\$311,107	97.3%	\$9k	\$905k	1,106	\$274	71
Lake Forest	71	\$705,963	\$709,996	99.4%	\$289k	\$1.7m	1,716	\$420	59
Los Alamitos	7	\$745,929	\$748,141	99.7%	\$450k	\$1.1m	1,699	\$439	5
Mission Viejo	114	\$701,009	\$708,952	98.9%	\$260k	\$1.2m	1,765	\$397	116
Newport Beach	76		\$2,184,618	96.7%	\$336k		2,299	\$919	79
Newport Coast	10		\$1,852,600	95.8%	\$807k	\$3.2m	2,283	\$777	20
North Tustin	16		\$1,381,806	98.2%	\$980k	\$1.9m	2,953	\$459	36
Orange	92	\$719,310	\$725,251	99.2%	\$331k	\$1.3m	1,725	\$417	115
Placentia	29	\$699,100	\$699,393	100.0%	\$348k	\$1.1m	1,970	\$355	39
Portola Hills	6	\$903,750	\$894,799	101.0%	\$470k	\$1.8m	2,116	\$427	13
Rancho Mission Viejo	24	\$859,638	\$870,454	98.8%	\$536k	\$1.5m	2,141	\$402	16
Rancho Santa Marg.	68	\$709,488	\$713,747	99.4%	\$318k	\$1.5m	1,817	\$411	62
Rosmoor	7		\$1,262,000	97.2%	\$875k	\$1.9m	2,278	\$538	11
San Clemente	94		\$1,205,151	97.4%	\$320k	\$3.9m	2,424	\$484	111
San Juan	27		\$1,216,488	96.6%	\$439k	\$2.3m	3,067	\$383	38
Santa Ana	80		\$543,514	99.3%	\$200k		1,348	\$400	100
Seal Beach	29	\$625,752	\$647,145	96.7%	\$140k	\$2.1m	1,538	\$407	55
Stanton	13	\$457,000	\$452,423	101.0%	\$ 343k	\$650k	1,153	\$ 396	11
Talega	20		\$1,050,750	98.4%	\$539k	\$1.6m	2,901	\$362	31
Tustin	45	\$843,546	\$852,990	98.9%	\$328k	\$4.2m	1,885	\$447	68
Villa Park	5		\$1,740,800	94.7%	\$735k	\$2.2m	3,614	\$456	5
Westminster	37	\$697,885	\$703,513	99.2%	\$380k	\$1.1m	1,708	\$418	29
Yorba Linda	81	\$999,564	\$1,021,225	97.9%	\$ 377k	\$2.7m	2,542	\$393	91
All of O.C.	2,169	\$949,394	\$972,544	97.6%	\$10k	\$17.0m	1,940	\$485	2,715
O.C. \$0-\$500k	350	\$384,944	\$389,027	99.0%	\$ 9k	\$500k	1,016	\$ 379	651
O.C. \$500k-\$750k	716	\$637,986	\$ 643,036	99.2%	\$501k	\$750k	1,490	\$428	982
O.C. \$750k-\$1m	534	\$854,645	\$865,078	98.8%	\$752k	\$1.0m	2,019	\$423	664
O.C. \$1m-\$1.25m	212		\$1,142,965	97.4%	\$1.0m	\$1.3m	2,560	\$435	251
O.C. \$1.25m-\$1.5m	129		\$1,397,551	98.3%	\$1.3m	\$1.5m	2,981	\$461	160
O.C. \$1.5m-\$2m	111	\$1,747,430	\$1,802,139	97.0%	\$1.5m	\$2.0m	3,196	\$547	114
O.C. \$2m-4m	93	\$2,653,769	\$2,775,491	95.6%	\$2.0m	\$3.9m	3,234	\$821	140
O.C. \$4m+	24	CC EEO 220	\$7,090,479	92.5%		\$17.0m	5,158	\$1,472	17





		Number of	0/ 05			Number of	0/
Orange County	Current	Foreclosures	% of		Current	Foreclosures	% of
Cities	Actives	& Short Sale	Active		Actives	& Short Sale	Active
		Actives	Inventory			Actives	Inventory
	8/6/2020	8/6/2020	8/6/2020	Attached	8/6/2020	8/6/2020	8/6/2020
Aliso Viejo	62	0	0.0%	All of O.C.	1,696	7	0.4%
Anaheim	145	0	0.0%	O.C. \$0-\$250k	115	1	0.9%
Anaheim Hills	73	0	0.0%	O.C. \$250k-\$500k	543	4	0.7%
Brea	49	0	0.0%	O.C. \$500k-\$750k	509	1	0.2%
Buena Park	51	0	0.0%	O.C. \$750k-\$1m	229	1	0.4%
Corona Del Mar	123	0	0.0%	O.C. \$1m+	300	0	0.0%
Costa Mesa	117	0	0.0%	Detached			
Coto De Caza	47	0	0.0%				
Cypress	35	0	0.0%	All of O.C.	2,753	11	0.4%
Dana Point	164	0	0.0%	O.C. \$0k-\$500k	26	0	0.0%
Dove Canyon	6	0	0.0%	O.C. \$500k-\$750k	307	1	0.3%
Foothill Ranch	17	0	0.0%	O.C. \$750k-\$1m	561	4	0.7%
Fountain Valley	35	0	0.0%	O.C. \$1m-\$1.5m	363	2	0.6%
Fullerton	104	0	0.0%	O.C. \$1.25m-\$1.5m	269	0	0.0%
Garden Grove	79	0	0.0%	O.C. \$1.5m-\$2m	305	0	0.0%
Huntington Beach	258	0	0.0%	O.C. \$2m-\$4m	566	3	0.5%
Irvine	647	2	0.3%	O.C. \$4m+	356	1	0.3%
La Habra	41	0	0.0%	All Homes			
La Palma	2	0	0.0%				
Ladera Ranch	57	0	0.0%	All of O.C.	4,449	18	0.4%
Laguna Beach	218	1	0.5%	O.C. \$0k-\$500k	684	5	0.7%
Laguna Hills	47	0	0.0%	O.C. \$500k-\$750k	816	2	0.2%
Laguna Niguel	137	3	2.2%	O.C. \$750k-\$1m	790	5	0.6%
Laguna Woods	223	2	0.9%	O.C. \$1m-\$1.25m	448	2	0.4%
Lake Forest	70	1	1.4%	O.C. \$1.25m-\$1.5m	340	0	0.0%
Los Alamitos	7	0	0.0%	O.C. \$1.5m-\$2m	361	0	0.0%
Mission Viejo	106	2	1.9%	O.C. \$2m-\$4m	635	3	0.5%
Newport Beach	310	1	0.3%	O.C. \$4m+	375	1	0.3%
Newport Coast	84	0	0.0%	County High	Shares -	Account for	100%
North Tustin	47	0	0.0%				
Orange	116	0	0.0%	Laguna Niguel	137	3	2.2%
Placentia	43	0	0.0%	Santa Ana	146	3	2.1%
Portola Hills	8	0	0.0%	Mission Viejo	106	2	1.9%
Rancho Mission Viejo		0	0.0%	Lake Forest	70	1	1.4%
Rancho Santa Marg.	41	0	0.0%	San Juan	82	1	1.2%
Rossmoor	24	0	0.0%	Laguna Woods	223	2	0.9%
San Clemente	136	1	0.7%	San Clemente	136	1	0.7%
San Juan	82	1	1.2%	Laguna Beach	218	1	0.5%
Santa Ana	146	3	2.1%	Newport Beach	310	1	0.3%
Seal Beach	94	0	0.0%	Irvine	647	2	0.3%
Stanton	14	0	0.0%	County Lo	w Shares	- No Distres	sed
Talega	24	0	0.0%				
Tustin	85	0	0.0%	Aliso Viejo		(Los Alamitos	
Villa Park	19	0	0.0%	Anaheim		Newport Coas	
Westminster	26	0	0.0%	Anaheim Hills		North Tustin	
Yorba Linda	118	0	0.0%	Brea Bream Bank	Fullerton	Orange	Villa Park
All of O.C.	4,449	18	0.4%	Buena Park	Garden Gr		Westminster Vorba Lin
Orange Count	ssed Breakd	own	Corona Del Mar Costa Mesa	La Habra	Portola Hills		
Pondinge Market			Market			Rancho Missi	
	Current	Pendings	Market	Coto De Caza	La Palma	Rancho Santa	i warg.
	Actives	(Last 30	Time	Cypress		n Rossmoor	
		Days)	(In Days)	Dana Point	Laguna Hil	l Seal Beach	
Total Foreclosures	11	4	83	*Data tabulated from CRMLS.			ty in the market.
Total Short Sale	7	10	21	Not all cities are listed but are	Included In the O.C	. totals.	





Southern California Housing

All Properties	Current Actives	Demand (Last 30 Days Pendings)	Market Time (In Days)	Market Time 2-Weeks Ago	Market Time 4-Weeks Ago	Market Time 1-Year Ago	Market Time 2-Years Ago
	8/6/2020	8/6/2020	7/23/2020	7/9/2020	6/25/2020	8/8/2019	8/9/2018
Los Angeles County	9,944	6,691	45	46	48	77	77
Orange County	4,449	3,281	41	43	46	86	86
Riverside County	4,356	3,477	38	31	40	88	98
San Bernardino County	2,690	2,893	28	26	31	81	84
San Diego County	4,180	4,005	31	34	38	70	75
Ventura County	954	733	39	40	35	56	67
SOCAL TOTALS	26,573	21,080	37	40	42	76	84

Distressed Properties	Current Actives	Demand (Last 30 Days Pendings)	Market Time (In Days)	Market Time 2-Weeks Ago	Market Time 4-Weeks Ago	Market Time 1-Year Ago	Market Time 2-Years Ago
Foreclosures and Short Sales	8/6/2020	8/6/2020	7/23/2020	7/9/2020	6/25/2020	8/8/2019	8/9/2018
Los Angeles County	61	49	37	46	43	47	42
Orange County	18	14	39	38	41	48	48
Riverside County	49	44	33	56	35	68	55
San Bernardino County	35	49	21	25	26	53	54
San Diego County	16	32	15	15	24	41	57
Ventura County	7	7	30	30	39	17	44
SOCAL TOTALS	186	195	29	35	35	46	51